

Job Title: Business Development Intern

Location: (Gakenke, Nyamasheke, Kayanza districts)

Period: 6 months, with the possibility of extension

Organization Overview:

Kula Project, Inc is a non-profit organization that eradicates poverty through the development of entrepreneurs in Rwanda's coffee communities.

Role Overview:

We seek a passionate and proactive **Business Development Intern** to support our team in identifying growth opportunities, building partnerships, and enhancing our impact. This internship offers a unique opportunity to gain hands-on experience in business development while contributing to meaningful work that uplifts rural farmers.

Key Responsibilities:

- Conduct market research to identify trends and opportunities in the coffee industry.
- Assist in developing strategies to expand our programs and reach more farmers.
- Support the creation of proposals and presentations for potential partners and donors.
- Help manage relationships with stakeholders, including partners, donors, and community organizations.
- Contribute to monitoring and evaluating ongoing business development initiatives.
- Provide administrative support to the business development team as needed.

Qualifications:

- Completed a degree in Business Administration, Marketing, Rural Development, or a related field.
- Willingness to work in rural areas and engage with local communities.
- Strong research and analytical skills.
- Excellent written and verbal communication skills.
- Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint).
- Ability to work independently and as part of a team.
- Passion for social impact and understanding of rural community development is a plus.

Interested candidates should apply through <https://my.talentmatch.rw/> by **3rd December 2024**.